

# Housing Counseling Intermediaries



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# What is an Intermediary?

An Intermediary is an entity designated by the U.S. Department of Housing and Urban Development that provides administrative support to HUD Approved Housing Counseling Agencies.

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# What is an Intermediary?

An Intermediary can be a national organization, serving agencies across the country, or multi-state, serving agencies in at least two states, or a regional entity, serving part or all of a state. There are approximately 25 Intermediaries currently approved.

# Types of Intermediaries

- ❑ National Intermediary Organization
- ❑ Regional Intermediary Organization
- ❑ Multi-State Organization

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# Established Intermediaries

- NeighborWorks America
- National Community Reinvestment Coalition
- National Foundation for Credit Counseling
- National Council of La Raza
- National Urban League

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# Role of an Intermediary

Intermediaries provide their networks with critical supportive services, including training, pass-through funding and technical assistance. They also play an important role in monitoring their networks to ensure services meet program standards and effectively meet the needs of their clients.

# Role of an Intermediary

Intermediaries:

- Collect data and file HUD 9902 forms
- Request housing counseling funds from HUD
- Provide training & technical assistance

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# Benefits of Affiliating with an Intermediary

- Simplified Reporting
- Technical Support
- Training
- Software
- Conferences and Webinars
- Industry Updates
- Best Practices



# Benefits of Affiliating with an Intermediary

- Peer Learning Opportunities
- Remote and on-site compliance monitoring
- Advocacy
- Letters of Support
- Access to Funding via Private Partnerships



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# Drawbacks of Intermediary Affiliation

Affiliating with an Intermediary means agreeing to conform to a uniform set of standards, policies and procedures followed by all of the partners and agreeing to periodic monitoring and site visits by the Intermediary.

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# HUD Encourages Affiliation

**Encouraging Counseling Networks.** HUD will provide increased support for grantees, such as Intermediaries and State Housing Finance Agencies (SHFAs) that manage networks of housing counseling agencies, in other words agencies that sub-allocate funding to sub-grantees and funded branches. Specifically, this NOFA is structured to encourage agencies that sub-allocate funding to sub-grantees or funded branches to expand their network, and encourage Local Housing Counseling Agencies (LHCAs) and agencies in order to form new partnerships to gain access to additional resources and cost savings. HUD counseling grants will be structured to provide grantees that manage networks of counseling agencies with additional resources to ensure quality, accountability, technical assistance support and information technology support for the network of housing counseling agencies that each Intermediary or SHFA represents.

Intermediary Member



**Angela Frazier**

**Mid-Central Community Action**

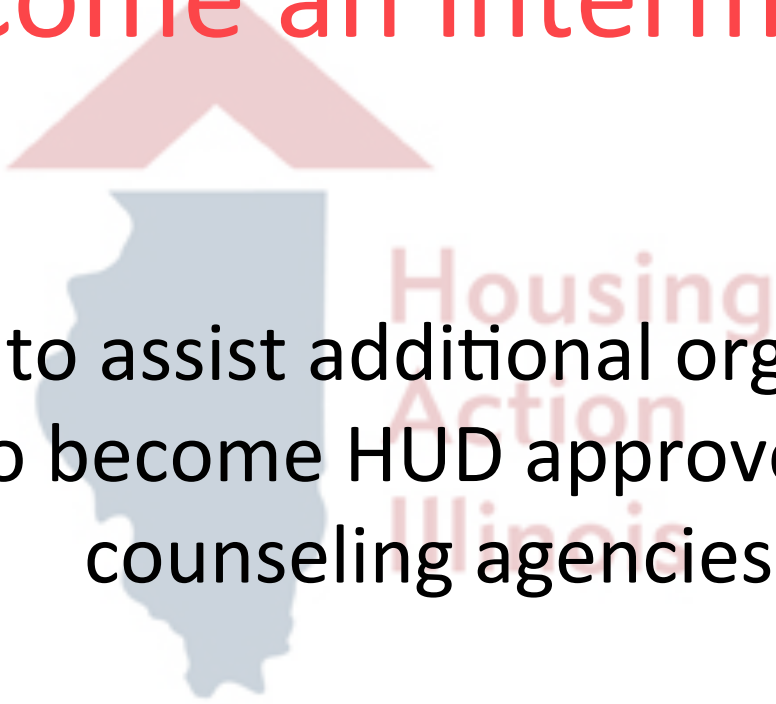
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# Why Does Housing Action Want to Become an Intermediary?

HAI wants to improve its ability to provide services to housing counseling agencies

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# Why Does Housing Action Want to become an Intermediary?

The logo for Housing Action Illinois features a stylized house shape. The roof is a light red triangle, and the base is a blue silhouette of the state of Illinois. To the right of the house, the words "Housing Action Illinois" are written in a light red, sans-serif font, stacked vertically.

HAI wants to assist additional organizations in Illinois to become HUD approved housing counseling agencies

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# Why Does Housing Action Want to Become an Intermediary?

HAI wants to be in a better position to advocate for resources and policies important to our members and partners

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# Why Does Housing Action Want to Become an Intermediary?

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## Individual Housing Counselor Certification

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# Intermediary Application Process



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## Complete HUD 9900 Form

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# Intermediary Application Process

Once Application is Received,  
HUD has:

10 days to acknowledge receipt

60 days to make a

determination

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# Intermediary Application Process



Questions?

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# Contact

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